

# TENNESSEE REGULATORY AUTHORITY



2009-03-09 P. 10:18  
460 James Robertson Parkway  
Nashville, Tennessee 37243-0505

T.R.A. BUSINESS ROOM

March 9, 2009

Lance J.M. Steinhart, P.C.  
1720 Windward Concourse, Suite 115  
Alpharetta, Georgia 30005

RE: Docket No. 09-00028, *Application of Long Distance Consolidated Billing Co. for Certificate to Resell Telecommunications Services in Tennessee*

Dear Mr. Steinhart:

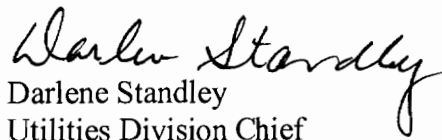
The Tennessee Regulatory Authority is in receipt of the above application. In order to continue processing the application, further information is needed. Please provide the following information:

1. Is the company requesting authority to resell interexchange services, local services, or both? The application included an intralata presubscription implementation plan, suggesting the company would be providing local service. However, the application itself only requests resold interexchange (long distance) authority. Please clarify the specific authority being sought.
2. Have there been consumer complaints filed against the company with any state or federal agency in the past 5 years? If so, describe the nature of the complaint(s), agency that received the complaint, and how the complaint(s) were resolved.
3. Describe in further detail how the company intends to market its services in Tennessee? Will the company use telemarketing in Tennessee? Is the company aware of and willing to comply with Tennessee's Do Not Call List for telemarketers?
4. Will the company use a third party verifier? If so, provide the name and contact information for the verifier and a copy of the script to be used.
5. Provide a sample letter of authorization to be used by the company.
6. Clarify the position of Jan M. Lowe with the company. The signature page lists her as both President and Secretary of the company.
7. Provide information regarding any additional officers or staff of Long Distance Consolidated Billing Co. Include background information for each officer of the company and all key management personnel, including, but not limited to, educational background including the names and locations of educational institutions attended, dates of attendance, and degree(s) earned; detailed work history, including employer names and addresses, titles/positions held, duties and responsibilities, achievements, dates of employment, supervisor names and contact information; and a description of relevant telecommunications and business experience and applicable skills. Additionally, provide a detailed description of the current duties and responsibilities of each officer and all key management personnel.

8. Provide proof of line 5000, "Network Charges" listing in the company's financials.
9. What constitutes the amount in line 5070, "Marketing Services" in the company's financials?
10. What constitutes the amount in line 5100, "Outside Services?"
11. Lines 5300 and 5320 indicate at least 2 wage earners in the company. Provide the information requested in question 5 for those staff members.
12. Provide three year projected financial information for Long Distance Consolidated Billing Co.
13. Provide a sworn statement from an officer of the company that all applicable state, federal and TRA laws and rules will be adhered to.
14. Will the company install any equipment at the customer's location? If so, what equipment.
15. Does Long Distance Consolidated Billing Co have its own PICC code?
16. In regard to tariff item 2.5.4, will the company inform the customer that they must notify their local carrier, as well as Long Distance Consolidated Billing Co, when the customer terminates the service agreement? Will this notification be verbal or in writing? Provide the language to be used.
17. Explain item 4.9 on original tariff sheet 33, which states "A dial around surcharge of \$0.90 per call will be added to any completed intrastate toll access code and subscriber toll-free 800/888 type calls placed from a public or semi-public payphone."

It is requested that this information be provided no later than 2:00 pm on March 23, 2009 and that you reference Docket Number 09-00028 on the response. In accordance with TRA rules submit either (1) thirteen written copies of your response or (2) four written copies and an electronic version. Should you have questions regarding this request, please contact Lisa Foust at 615-741-2904 extension 220.

Sincerely,

  
Darlene Standley  
Utilities Division Chief